Factory & Handling Solutions

THE MAGAZINE DEDICATED TO IMPROVING INDUSTRIAL EFFICIENCY

MEDIA PACK

factoryandhandlingsolutions.co.uk
### December/January
- Boilers, Pumps & Valves
- Compressed Air
- Food & Beverage
- Industrial Buildings
- Industry 4.0
- Storage Optimisation
- Forklift Trucks
- Event Previews: Southern Manufacturing, Packaging Innovations

### February
- Barcoding, Labelling & Packaging
- Smart Factories & Automation
- Health & Safety
- Fleet Management
- Warehousing, Handling & Storage
- Seals & Bearings
- Order Picking
- Event Preview: Foodex

### March
- Drives Controls & Transmissions
- Forklift Trucks
- Supply Chain Solutions
- Generators Backup power & Batteries
- Dust & Fume Extraction
- Machinery
- Loading Bays & Doors

### April
- Food & Beverage
- Health & Safety
- Warehousing Handling & Storage
- Facilities Management
- Supply Chain & Logistics
- Compressed Air
- Robotics

### May
- Industrial Buildings
- Smart Factories & Automation
- Barcoding Labelling & Packaging
- Storage Optimisation
- Seals & Bearings
- HVAC

### June
- Boilers Pumps & Valves
- IoT & Cyber Security
- Compressed Air
- Loading Bays & Doors
- Seals & Bearings
- Forklift Trucks
- Warehousing Handling & Storage
- Event Previews: Hannover Messe

### July/August
- Facilities Management
- Health & Safety
- Smart Factories & Automation
- Warehouse Management
- Moving & Lifting
- HVAC
- Event Preview: Safety & Health Expo, The Facilities Show, Intelligent Buildings Europe

### September
- Recycling & Waste Management
- Barcoding Labelling & Packaging
- Machinery
- Fleet Management
- Food & Beverage
- Supply Chain Solutions
- Drives Controls & Transmissions
- Event Previews: PPMA, Northern Manufacturing, RWM, Subcon

### October
- Smart Factories & Automation
- Warehousing Handling & Storage
- Health & Safety
- Compressed Air
- Boilers Pumps & Valves
- Forklift Trucks
- Event Previews: Smart Factory Expo, Advanced Engineering, Maintec, Multimodal

### November
- Drives Controls & Transmissions
- Hire Equipment & Finance
- HVAC
- Generators Backup Power & Batteries
- Barcoding Labelling & Packaging
- Loading Bays & Doors
- Machinery
- Event Preview: MACH, Drives & Controls, Airtech, Smart Industry Expo
STAY IN TOUCH WITH THE INDUSTRY

Factory & Handling Solutions is the principal publication in its field, presenting the latest product developments supported by in-depth articles and comment from key players in manufacturing, engineering and the logistics and handling sector. Concise case studies highlight recent and ongoing projects that provide practical application of the latest technologies and system enhancements. These are designed to improve industrial efficiency across all areas through from the factory, warehouse and then transportation to the end customer.

Factory & Handling Solutions is available in digital format too, and is complemented by regular e-newsletters to keep readers up-to-date with the latest industry news, comment and technologies for complete supply chain efficiency.

READERSHIP PROFILE

Factory & Handling Solutions is read by engineers, managers and senior executives who have a purchasing and/or specifying responsibility for industrial plant, equipment, systems and solutions aimed at improving manufacturing productivity and efficiency.

This includes:
- Managing Directors
- Technical Engineers/Managers/Directors
- Plant Engineers/Managers/Directors
- Production Engineers/Managers/Directors
- Works Engineers/Managers/Directors
- Engineering Managers/Directors
- Premises & Facilities Managers/Directors
- Purchasing/Procurement Managers/Directors
- Environmental Engineers/Managers/Directors
- Energy Managers/Directors
- Health & Safety Officers/Managers/Directors
- Water & Waste Managers/Consultants

CIRCULATION PROFILE

Total Average Net Monthly Circulation: 13,000

Factory & Handling Solutions is read by managers and senior executives who have a purchasing and/or specifying responsibility for industrial plant, equipment, systems and solutions aimed at improving manufacturing productivity and efficiency. This includes:

PRIMARY JOB FUNCTION
- Buyers, Purchasers & Specifiers/Corporate Management 38.10%
- Production Management 23.12%
- Engineers 10.36%
- Health & Safety 10.07%
- Maintenance Engineers/Management 9.17%
- Works/Facilities Management 7.19%
- Other 1.99%

INDUSTRY SECTORS
- Food & Beverage
- Fork Lifts
- Training
- Transport/Supply Chain Solutions
- Software & Warehouse Management Systems
- Conveyors
- Building Maintenance
- Machinery & Equipment Manufacture
- Warehouse/Storage Equipment
- Cranes
- Machine Hire & Rental
- Loading Bay Equipment
- Barcoding/Labelling & Packaging
- Energy Management
MONTHLY: SPECIALISED E-NEWSLETTER

Circulation: 4,297

## MONTHLY SUBJECTS
- **January**: Boilers, Pumps & Valves
- **February**: Barcoding, Labelling & Packaging
- **March**: Forklift Trucks
- **April**: Warehousing, Handling & Storage
- **May**: Industry 4.0
- **June**: Compressed Air
- **July**: Health & Safety
- **August**: PPMA Preview
- **September**: Supply Chain Solutions
- **October**: HVAC
- **November**: Smart Factories & Automation

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### MECHANICAL DATA

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**ONLINE PROMOTIONS**

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**E-NEWSLETTER**

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**PRINT**

### DISPLAY

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### ADVERTORIAL & CLASSIFIED

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All rates exclusive of VAT  
Agency discount: Less 10%  
Cancellation: Any cancellation must be made in writing for the attention of the Advertisement Manager six weeks prior to the publication date

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**PRINT**

- File format: PDF / TIFF / JPEG / Illustrator / Quark  
- Print quality: Minimum 300 dpi (or pixels per inch)